

## ➤ Broadacre Crop Proposal Pre Harvest Revision

## ➤ Important information

### Who is Rural Affinity?

Rural Affinity Insurance Agency Pty Ltd ABN 72 119 838 854 AFS Licence No. 302182 is an underwriting agent. In transacting this insurance, Rural Affinity is acting as an agent for Great Lakes Insurance SE.

### Who is the Insurer?

This insurance is underwritten by Great Lakes Insurance SE trading as "Great Lakes Australia".

Great Lakes Australia is a branch of Great Lakes Insurance SE ARBN 127 740 532, ABN 18 964 580 576, AFS Licence No. 318603 which is a limited liability company incorporated in Germany and a wholly owned subsidiary of the Münchener Rückversicherungs Gesellschaft AG (Munich Re). The Munich Re Group is one of the largest insurance groups in the world.

Great Lakes Australia has strong financial security characteristics. However, please note that ratings can vary from time to time. You can check Great Lakes Australia's current rating at the following website: Standard & Poors: [www.standardandpoors.com](http://www.standardandpoors.com)

The contact details for Great Lakes Australia are:

143 Macquarie Street, Sydney, NSW, 2000  
PO Box H35 Australia Square, Sydney, NSW, 1215  
(02) 9272 2050 | [reception@gla.com.au](mailto:reception@gla.com.au) | [www.gla.com.au](http://www.gla.com.au)

Great Lakes Australia is a party to the General Insurance Code of Practice. You can access the Code at [www.codeofpractice.com.au](http://www.codeofpractice.com.au).

### Your Duty of Disclosure

This policy is subject to the *Insurance Contracts Act 1984* (Act). Under that Act You have a Duty of Disclosure.

Before You take out insurance with Us, You have a duty to tell Us of everything that You know, or could reasonably be expected to know, may affect Our decision to insure You and on what terms. If You are not sure whether something is relevant You should inform Us anyway.

You have the same duty to inform Us of those matters before You renew, extend, vary, or reinstate Your contract of insurance. The duty applies until the policy is entered into, or where relevant, renewed, extended, varied or reinstated (Relevant Time). If anything changes between the time the answers are provided to Us or disclosures are made and the Relevant Time, You need to tell Us.

### What You do not need to tell Us

You do not need to tell Us about any matter:

1. that diminishes Our risk,
2. that is of common knowledge,
3. that We know or should know as an insurer, or
4. that We tell You We do not need to know.

### Who does the duty apply to?

Everyone who is insured under this policy must comply with the duty.

### What happens if You or they do not comply with the duty?

If You or they do not comply with this duty, We may cancel the policy or reduce the amount We pay if You make a claim. If fraud is involved, We may treat the policy as if it never existed and pay nothing.

### Privacy Statement

We are committed to the safe and careful use of Your personal information in the manner required by the *Privacy Act 1988* (Cth), the Australian Privacy Principles and the terms of this Policy.

We collect Your personal information in order to assess Your application for insurance and, if Your application is accepted, to administer and manage Your insurance policy and respond to any claim that You make. To do this, Your personal information may need to be disclosed to reinsurers and services providers and related entities who carry out activities on Our behalf, such as assessors and facilitators, some of whom may be located in overseas countries. Our contractual arrangements generally include an obligation for these reinsurers, service providers and related entities to comply with Australian privacy laws.

By providing Us with Your personal information, You consent to the disclosure of Your personal information to reinsurers, service providers and related entities in overseas countries to enable Us to assess Your application, to administer and manage Your insurance policy and to respond to any claim that You make. If You consent to the disclosure of Your personal information to overseas recipients, and the overseas recipient handles Your personal information in a way other than in accordance with the Australian privacy laws, We may not be responsible for the handling of Your personal information by the overseas recipient.

If You choose not to provide Your personal information and/or choose not to consent and/or withdraw Your consent to the disclosure of Your personal information to overseas entities at any stage, We may not be able to assess Your application or administer and manage Your insurance policy and respond to any claim that You make.

Our privacy policies explain how You may access personal information that each of us holds, how to seek correction of Your personal information, how to make a complaint about the handling of Your personal information and how complaints are handled. If You require more information, You can access the Great Lakes Australia Privacy Policy and Privacy Statement at [www.munichre.com/io/gla/en/privacy\\_statement.aspx](http://www.munichre.com/io/gla/en/privacy_statement.aspx) and Rural Affinity's Privacy Policy and Policy Statement at [www.ruralaffinity.com.au/privacy](http://www.ruralaffinity.com.au/privacy).

### Dispute resolution

We view seriously any complaint made about Our products or services and will deal with it promptly and fairly.

If You have a complaint please first try to resolve it by speaking to the relevant member of Our staff.

If the matter is still not resolved, please then contact Our Internal Disputes Resolution Officer by writing to Us at the address given above. We will acknowledge receipt of Your complaint within 3 working days.

If the complaint relates to the insurance cover We will work with Great Lakes Australia to resolve the complaint. We will, provided We have sufficient information, complete the review within 15 working days. Where We are unable to do so, We will agree a new timeframe for responding to You. In any case, We will provide You with an update every 10 working days.

If You are a natural person or a small business, and You are not satisfied with the final decision, You may wish to contact the Financial Ombudsman Service Australia ("FOS"). The FOS is a free independent external disputes resolution service provided to customers to review and resolve complaints where We have been unable to satisfy Your concerns.

For further details you can visit their website [www.fos.org.au](http://www.fos.org.au) or contact them:

GPO Box 3, Melbourne, VIC, 3001  
1800 367 287 | [info@fos.org.au](mailto:info@fos.org.au)

### Important conditions

In Your Broadacre crop policy wording there are conditions which may impact the size of a claim or affect the amount of the premium We will charge. These conditions are explained in the general conditions section of Your policy wording.

Some words used in this Proposal have the meaning as defined in the Policy Wording.

## > Broadacre Crop Insurance Proposal Pre Harvest Revision

### Intermediary / broker Details

Intermediary / broker Name \_\_\_\_\_ Contact Name \_\_\_\_\_

### Contact Details of Insured

Insured Name \_\_\_\_\_ ABN \_\_\_\_\_

Contact Name \_\_\_\_\_ ITC \_\_\_\_\_

Contact Number \_\_\_\_\_ Fax Number \_\_\_\_\_

Email Address \_\_\_\_\_ Mobile Number \_\_\_\_\_

Address \_\_\_\_\_

### Details of Other Interested Parties

Are any of your crops being sharefarmed?  Yes  No If yes, please provide details below

Sharefarmer's Name \_\_\_\_\_ Address \_\_\_\_\_

Does your sharefarmer wish to cover their financial interest? \_\_\_\_\_

Please list any other parties wishing to cover their financial interest in the Crop(s) \_\_\_\_\_

### Underwriting Information / Disclosure

In the past 10 years have you or anyone else listed on this policy

1. had an insurance policy declined or cancelled, or claim rejected?  Yes  No

2. been convicted of or have charges pending of any crime involving drugs, theft, fraud, dishonesty or violence against any person or property?  Yes  No. If yes to 1. or 2. above, please provide further details: \_\_\_\_\_

Have any of your crops to be insured been damaged?  Yes  No If yes, please provide details: \_\_\_\_\_

Are all your crops to be insured?

Yes Please refer to the underinsurance provision within the general conditions of the Rural Affinity Broadacre Policy Wording

No Please attach a property map to this proposal, showing which crops are to be insured (by Paddock)

### Property Number 1

Farm Name \_\_\_\_\_ Address \_\_\_\_\_ Postcode \_\_\_\_\_

Nearest Town \_\_\_\_\_ Shire/County \_\_\_\_\_

### Property Number 2

Farm Name \_\_\_\_\_ Address \_\_\_\_\_ Postcode \_\_\_\_\_

Nearest Town \_\_\_\_\_ Shire/County \_\_\_\_\_

### Property Number 3

Farm Name \_\_\_\_\_ Address \_\_\_\_\_ Postcode \_\_\_\_\_

Nearest Town \_\_\_\_\_ Shire/County \_\_\_\_\_

**Cover Required**  Fire only  Fire & impact by hail

### Optional Benefits

Only complete this section if You require the optional benefit. If You have any questions about the cover provided please contact Your insurance adviser.

**1. Reducing Excess** – Do you wish to take the reducing excess option?  Yes  No

**2. Market Value Option** – Insured Value is linked to the ASX futures contract or 'Profarmer Average Price' (a rate discount applies)  
 Yes  No If you have selected this option you will need to complete the Market Value Option supplementary page.

**3. Fixed Value Option** – Insured Value is fixed and cannot be varied (a rate discount applies)  
 Yes  No

**4. Fixed Benefit Option** – Insured Value and Insured Yield are fixed and cannot be varied (a rate discount applies)  
 Yes  No

**5. Standing Straw/Stubble Option** - Additional costs incurred to feed or agist livestock due to loss of standing stubble by fire  
 Yes  No

PROPERTY NUMBER	Paddock	CROP TYPE	AREA (ha) A	INSURED YIELD (t/ha) B	INSURED VALUE (\$/t) C	PERCENTAGE INSURED D	SUM INSURED A X B X C X D	EXCESS (%)	MONTH PLANTED (Summer Crop Only)

Each insured Paddock must be listed separately, no Paddocks should be aggregated together.

**Declaration**

- I/We
- Agree that when this proposal is accepted by Rural Affinity, cover is bound and cover cannot be cancelled and I/We agree to pay the premium quoted.
  - Have received a copy of the Rural Affinity Broadacre Policy Wording and agree to accept the insurance subject to the terms, conditions and limitations of this policy, including the general conditions relating to 'Alterations to cover', 'Crop failure', 'Insured Yield and Insured Value revision' and 'Underinsurance'.
  - Have read the Important Notices relating to this insurance on Page 1 of this proposal.
  - Declare everything on this proposal to be true and correct and I/We have not withheld any relevant information.
  - Have declared each insured Paddock separately on this proposal

Your signature \_\_\_\_\_ Date \_\_\_\_\_  
*Signed for and on behalf of all insureds*

**NOTE** We have to assess all the answers you have provided before confirming your insurance cover

## > Market Value Option

The crop types and contract descriptions available under this option are set out below.

Crop Type	Code	Description
ASX Eastern Australia Wheat	WM	ASX futures contract for Eastern Australia milling wheat. Maturity shown on Your Schedule.
ASX WA Wheat	WK	ASX futures contract for Western Australia milling wheat. Maturity date shown on Your Schedule.
Profarmer Wheat (APW1)	PFWHE	'Profarmer Average Price' for the selected delivery location shown on Your Schedule.
ASX Eastern Australia Feed Barley	UB	ASX futures contract for Eastern Australia feed barley. Maturity date shown on Your Schedule.
Profarmer Barley (F1)	PFBAR	'Profarmer Average Price' for the selected delivery location shown on Your Schedule.
ASX Eastern Australia Canola	VC	ASX futures contract for Eastern Australia for canola. Maturity date shown on Your Schedule.
Profarmer Canola	PFCAN	'Profarmer Average Price' for the selected delivery location shown on Your Schedule.
ASX Australian Sorghum	US	ASX futures contract for sorghum. Maturity date shown on Your Schedule.
Profarmer WA Lupins	PFLUP	'Profarmer Average Price' for the Western Australia delivery location shown on Your Schedule.

For Crops (other than sorghum) grown in Queensland or New South Wales – the Insured Value will be the average of the ASX settlement price or daily 'Profarmer Average Price' for the last 5 'Trading Days' in October during the period of cover, plus or minus the agreed 'Adjustment'.

For Crops (other than sorghum) not grown in Queensland or New South Wales – the Insured Value will be the average of the ASX settlement price or daily 'Profarmer Average Price' for the 11th to 15th 'Trading Day' in November during the period of cover, plus or minus the agreed 'Adjustment'.

For Sorghum Crops – the Insured Value will be the average settlement price for the last 5 'Trading Days' in March during the period of cover, plus or minus the agreed 'Adjustment'.

The 'Profarmer Average Price' is the daily average of the merchant prices published by Profarmer Grain Australia for the nominated delivery site. If for any reason 'Profarmer' or ASX data is not available, a fair market value for the commodities described in the table above will be determined by Rural Affinity using any reasonable means. The value will be for the Crop meeting normal delivery standards for that commodity.

A 'Trading Day' is a day on which the ASX is open for trading business.

Your 'farm gate' price will vary from the ASX futures contract price or Profarmer Average Price. The difference is known as 'Adjustment'. The 'Adjustment' is comprised of several factors including freight, handling, levies and quality variance. If You are selecting this option the 'Adjustment' is an agreed value as nominated by You in the table below.

Your 'farm gate' value will normally be lower than the ASX futures contract price or Profarmer Average Price due to the 'Adjustment'. However, for clarity, You must indicate with a '+' or a '-' the impact of the 'Adjustment'. Where You have indicated a '+' We will increase the ASX future price or Profarmer Average Price by the 'Adjustment' and where indicated with a '-' We will reduce it.

Crop Type	Code	Crop Type Required (please tick)	Adjustment (\$/tonne)	Delivery Location
ASX Eastern Australia Wheat	WM	<input type="checkbox"/>		As per ASX futures contract.
ASX WA Wheat	WK	<input type="checkbox"/>		As per ASX futures contract
Profarmer Wheat (APW1)	PFWHE	<input type="checkbox"/>		Please select 'Profarmer Average Price' for either Port Lincoln <input type="checkbox"/> or Kwinana <input type="checkbox"/>
ASX Eastern Australia Feed Barley	UB	<input type="checkbox"/>		As per ASX futures contract
Profarmer Barley (F1)	PFBAR	<input type="checkbox"/>		Please select 'Profarmer Average Price' for either Port Lincoln <input type="checkbox"/> or Kwinana <input type="checkbox"/>
ASX Eastern Australia Canola	VC	<input type="checkbox"/>		As per ASX futures contract
Profarmer Canola	PFCAN	<input type="checkbox"/>		'Profarmer Average Price' for Port Lincoln
ASX Australian Sorghum	US	<input type="checkbox"/>		As per ASX futures contract
Profarmer WA Lupins	PFLUP	<input type="checkbox"/>		'Profarmer Average Price' for Kwinana

When completing the crop details section of the proposal insert the applicable Code listed above for the crop type in the column titled Insured Value for each crop You wish this option to apply to.

I/We submit this Supplementary Page and understand it forms part of the proposal and as such is subject to the same terms, conditions and limitations.

\_\_\_\_\_  
**Your signature** Signed for and on behalf of all Insureds

\_\_\_\_\_  
**Date**