



> Cotton Crop Policy Wording

Loss of Potential Yield and Quality

RACOYQ0921

› Thankyou

For choosing to insure Your crop with Rural Affinity

What We would like You to do

1. Please take the time to read Your policy wording and Schedule, making sure that all details are correct.
2. Keep Your policy wording and Schedule in a safe place so that You can refer to them easily.
3. If You have any questions about Your insurance cover, You should contact Your insurance adviser.
4. When contacting Rural Affinity, please quote the policy number which is printed on Your Schedule.

Effective September 2021

Rural Affinity Insurance Agency Pty Ltd

ABN 72 119 838 854 AFS Licence No. 302182

This insurance is issued by Great Lakes Insurance SE
trading as Great Lakes Australia

(ARBN 127 740 532, ABN 18 964 580 576, AFSL 318603)

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> Important information

Who is Rural Affinity?

Rural Affinity Insurance Agency Pty Ltd ("Rural Affinity") ABN 72 119 838 854 AFS Licence No. 302182 is an underwriting agent. Rural Affinity arranges policies for and on behalf the Insurer. Rural Affinity acts under a binding authority given to it by the Insurer to administer and issue policies, alterations and renewals. In everything to do with this Policy, Rural Affinity acts as an agent for the Insurer and not for You.

The contact details for Rural Affinity are:
Level 4, 657 Pacific Highway, St Leonards NSW 2065
PO Box 160, St Leonards NSW 1590
T (02) 9496 9300 | www.ruralaffinity.com.au

Who is the Insurer?

This insurance policy is underwritten and issued by Great Lakes Australia Insurance SE (ARBN 127 740 532, ABN 18 964 580 576, AFSL 318603) trading as 'Great Lakes Australia'. More information regarding the insurer can be found on our website at www.ruralaffinity.com.au/about-the-insurer.

General Insurance Code of Practice

Great Lakes Australia is a signatory to the General Insurance Code of Practice ('the Code'). The Code aims to raise standards of service between insurers and their customers. Rural Affinity's service standards are in accordance with the Code.

For any information about the Code, including a copy of the Code, contact Us or visit www.codeofpractice.com.au.

Change to the policy wording

From time to time and where permitted by law, We may change parts of the policy wording. We will only do so if, from the view of a person deciding whether to buy this insurance, the changes are not materially adverse to You.

If We make such changes We may either:

- communicate the changes to You at the earliest opportunity; or
- issue an update on the Rural Affinity's website.

You can also contact Rural Affinity to find out what changes might have occurred and/or to obtain a paper copy of such notices on request.

Your Duty of Disclosure

This policy is subject to the *Insurance Contracts Act 1984 (Act)*. Under that Act You have a Duty of Disclosure.

Before You take out insurance with Us, You have a duty to tell Us of everything that You know, or could reasonably be expected to know, that may affect Our decision to insure You and on what terms. If You are not sure whether something is relevant You should inform Us anyway.

You have the same duty to inform Us of those matters before You vary Your contract of insurance. The duty applies until the policy is entered into (Relevant Time). You need to tell Us immediately of any new information or changes to the answers that have been provided to Us and/or the disclosures You have made to Us throughout the Policy Period.

› Important information (continued)

What You do not need to tell Us

You do not need to tell Us about any matter:

1. that diminishes Our risk;
2. that is of common knowledge;
3. that We know or should know as an insurer; or
4. that We tell You We do not need to know.

Who does the duty apply to?

Everyone who is insured under this policy must comply with the duty.

What happens if You or they do not comply with the duty?

If You or they do not comply with this duty, We may cancel the policy or reduce the amount We pay if You make a claim. If the non-disclosure is fraudulent, We may treat the policy as if it never existed and pay nothing.

Privacy

We are committed to the safe and careful use of Your personal information in the manner required by the *Privacy Act 1988* (Cth), the Australian Privacy Principles and the terms of this Policy. In this privacy section, “We”, “Us” and “Our” means the insurer and Rural Affinity as applicable.

We collect Your personal information in order to assess Your application for insurance and, if Your application is accepted, to administer and manage Your insurance policy and respond to any claim that You make. To do this, Your personal information may need to be disclosed to reinsurers and services providers and related entities who carry out activities on Our behalf, such as assessors and facilitators, some of whom may be located in overseas countries. Our contractual arrangements generally include an obligation for these reinsurers, service providers and related entities to comply with Australian privacy laws.

By providing Us with Your personal information, You consent to the disclosure of Your personal information to reinsurers, service providers and related entities in overseas countries to enable Us to assess Your application, to administer and manage Your insurance policy and to respond to any claim that You make.

If You choose not to provide Your personal information and/or choose not to consent and/or withdraw Your consent to the disclosure of Your personal information to overseas entities at any stage, We may not be able to assess Your application or administer and manage Your insurance policy and respond to any claim that You make.

Our privacy policies explain how You may access personal information that each of us holds, how to seek correction of Your personal information, how to make a complaint about the handling of Your personal information and how complaints are handled. If You require more information, You can access Rural Affinity’s Privacy Policy at www.ruralaffinity.com.au/privacy and the insurer’s Privacy Policy and Privacy Statement at www.munichre.com/gla/en/about-us.html.

➤ Important information (continued)

Dispute resolution

Any complaints about Our products or services are taken seriously by Us and Rural Affinity and will be dealt with fairly and promptly.

If You have a complaint please first try to resolve it by speaking to the relevant member of the Rural Affinity staff. Rural Affinity will acknowledge receipt of Your complaint and Rural Affinity can assist by referring the matter to their Internal Dispute Resolution Officer for further review.

You can contact Rural Affinity by:

Phone: (02) 9496 9300

Fax: (02) 9496 9308

Email: disputes@ruralaffinity.com.au

Mail: Internal Disputes Resolution Officer, Rural Affinity
PO Box 160, St Leonards NSW 1590

If Rural Affinity's Dispute Resolution Officer requires additional information, they will contact You to discuss. Rural Affinity will keep You informed about the progress of the review of Your complaint at least every 10 business days, unless the matter is resolved earlier or You agree to a different timeframe. Unless a different timeframe is agreed, Rural Affinity will advise You of the outcome of the review within 15 business days of receipt of Your complaint.

If You are not satisfied with the resolution offered by Rural Affinity's Internal Dispute Resolution Officer, Your complaint will be referred to the Dispute Resolution officer or their delegate at Great Lakes Australia.

You can also contact Great Lakes Australia by:

Email: disputes@gla.com.au

Mail: Disputes Resolution Officer, Great Lakes Australia
PO Box H35, Australia Square NSW 1215

If Great Lakes Australia is unable to resolve Your complaint within 30 calendar days of the date Your complaint was first received by Rural Affinity or if You remain unsatisfied, You may refer Your complaint to the Australian Financial Complaints Authority (AFCA) for a free review. The AFCA is an independent national body and, if the complaint is heard by AFCA, We will be bound by its decision.

You can visit their website www.afca.org.au or contact them:

Phone: 1800 931 678

Email: info@afca.org.au

Mail: GPO Box 3, Melbourne, VIC, 3001

Further details regarding Our complaints process are available on request.

Financial Claims Scheme

In the event of the insolvency of GLA, You may be entitled to payment under the Financial Claims Scheme. Access to the scheme is subject to eligibility criteria. Information about the scheme can be obtained from the APRA website at www.apra.gov.au and the APRA hotline on 1300 55 88 49.

› Important information (continued)

Cost of insurance

When We calculate Your insurance premiums, We take into account the following factors:

1. the insured events which are covered;
2. the Crop(s) grown;
3. the location of the Crop(s);
4. the optional benefits You select;
5. the cost savings which apply;
6. the Excess which applies;
7. the Sum Insured selected by You; and
8. the information You have disclosed to Us.

Words with special meaning

In this policy wording and Your Schedule there are words which have a special meaning. These words appear with a capital first letter. The meaning of these words is shown in the definitions section on page 22-23 of this policy wording.

Important conditions

In this policy wording there are conditions which may impact the size of a claim or affect the amount of premium We will charge. These conditions are explained in the general conditions on page 12 of this policy wording. These conditions include:

1. Alterations to cover;
2. Adjustment of Sum Insured;
3. Changes to Your licence fee savings;
4. Care and protection;
5. Cancelling the policy; and
6. Underinsurance.

Jurisdiction

Should any dispute arise in relation to Your policy, it will be dealt with in the Australian state or territory where You purchased the policy, and in accordance with the laws of that Australian state or territory.

A claim may be refused

We may refuse to pay or reduce the amount We pay under a claim if You do not comply with the policy conditions, if You do not comply with Your duty of disclosure, or if You make a fraudulent claim.

› Our agreement

When You have paid (or agreed to pay) the premium to Us, We will give You the cover described in this policy.

The policy consists of:

1. Your proposal;
2. this policy wording;
3. Your Schedule; and
4. any automatic temporary cover letter offered to You.

You should also refer to the Change to the policy wording advice on page 1.

› Who is covered?

The person or organisation named in Your Schedule is covered under this policy. In the policy wording and Schedule, they are referred to as “You” or “Your”.

To protect anyone else with rights over Your Crop(s) (such as a finance provider) You should have them named on Your Schedule.

No interest in this policy can be transferred or assigned without written agreement by Us.

› Period of cover

If We have confirmed to You in writing that automatic temporary cover has been provided, and We accept Your proposal before that cover expires, the period of cover will begin on the Acceptance Date shown on Your Schedule.

If automatic temporary cover has not been provided or has expired, the period of cover will begin 48 hours after the Acceptance Date shown on Your Schedule.

The period of cover ends on the Expiry Date shown on Your Schedule.

› The cover

This policy covers growing Crops against loss of Potential Yield and Quality caused by an insured event which occurs during the period of cover.

The insured events are impact by hail and fire.

Your Schedule shows which insured events are covered, and any sub-limits which may apply.

Claims will be settled according to the basis of settlement, and are subject to the terms, exclusions and conditions of this policy.

The maximum amount We will pay for all claims made under this policy is the Sum Insured shown on Your Schedule, less any Excess, unless otherwise stated in the policy wording.

› Additional benefits

The following additional benefit applies.

Claim mitigation expenses

This additional benefit covers the reasonable additional expenses You actually incur to minimise or reduce the size of any claim under Your policy. This includes any costs associated with replanting where required.

All claim mitigation expenses must be approved by the Loss Adjuster and incurred in accordance with their instructions.

Where You use additional irrigation water in order to minimise or reduce the size of any claim, the cost of the additional water will be included as claim mitigation expenses as follows:

1. Where You use water stored on-farm at the time of the insured event or captured on-farm after the insured event, We will pay the costs incurred to withdraw and apply the water to the damaged or replanted Crop, plus \$100 per megalitre for the value of water. The most We will pay is one megalitre per damaged or replanted hectare.
2. Where You use part of Your water allocation which is not stored on-farm at the time of the insured event, We will pay the costs incurred to withdraw and apply the water to the damaged or replanted Crop, plus \$100 per megalitre or the amount per megalitre specified in Your Schedule whichever is the greater. The most We will pay is one megalitre per damaged or replanted hectare unless specified in Your Schedule.
3. Where water is purchased, We will pay You the actual purchase price of the water plus the costs incurred to withdraw and apply the water to the damaged or replanted Crop.

We will not pay for any fixed overheads or costs associated with holding or purchasing water rights or licences.

Water stored on-farm at the time of the insured event or captured on-farm after the insured event must be made available to the damaged or replanted Crops in the same proportion as any undamaged crop. Where this does not occur We will only pay for the costs incurred to withdraw and apply the water, in accordance with clause 1 above.

The most We will pay for this benefit during the period of cover is \$300 per damaged hectare plus any amount for the value of additional water as set out above.

No Excess applies to this additional benefit.

Refuge crops

Where Your refuge crop is declared a total loss by the Loss Adjuster due to an insured event and You are required to replant Your refuge crop to meet the requirement of Your technology user agreement, We will pay the costs incurred to replant Your refuge crop.

The most We will pay is \$250 per replanted hectare.

Harvested Crop(s)

This additional benefit covers:

1. destruction of harvested Crop(s) due to fire when stored at the insured farm(s) listed on Your Schedule; and
2. accidental loss or destruction to harvested Crop(s) during transit from the place of harvest to the weighbridge at the cotton gin.

In addition to the Exclusions on page 10, We will not cover loss:

1. or destruction to harvested Crop(s) when carried in an overloaded or unroadworthy vehicle;
2. due to theft or unexplained shortage; or

➤ Additional benefits (continued)

3. which occurs after the harvested Crop(s) cross the weighbridge at the cotton gin, or is delivered to another storage facility or receipt point.

The amount We will pay will be calculated by multiplying the number of bales lost by the Insured Value listed on Your Schedule, less the Excess.

The Excess is \$500 for each and every loss.

Chemical Overspray

This additional benefit covers You against loss of Potential Yield to Your Crop during the period of cover caused directly by chemicals that have drifted from ground spraying operations conducted within 2km from Your insured Crop(s).

We will not cover loss:

1. due to chemicals sprayed by You or by somebody acting on Your behalf (including any appointed contractor), or
2. due to chemicals sprayed by Your sharefarmer or on Your sharefarmer's behalf (including any appointed contractor); or
3. due to chemicals applied by any aircraft; or
4. unless You provide Us with the name and contact details of the person or entity responsible for the spray drift.

Claims will be settled according to the basis of settlement for growing Crop(s).

The most We will pay during any one period of cover is \$50,000.

No Excess is applicable to this additional benefit.

➤ Optional benefit

Variable Yield

Means the definition of 'Yield' on page 23 is replaced with the following:

1. if You have a claim, the Yield will be the Potential Yield subject to a maximum increase of 25% of the Insured Yield;
2. if You have not had a claim, the Yield is the Harvested Yield subject to a maximum increase of 25% of the Insured Yield.

You are required to provide a yield declaration which must be accompanied with Your ginning results. The yield declaration must be submitted within 21 days of the completion of ginning. If You do not provide a yield declaration Your premium will be calculated using the Insured Yield, increased by 25%.

› Basis of settlement

Claims for growing Crops are calculated by field.

Growing Crops – Partial losses

The amount of any claim will be calculated by adding the value of yield loss and any Quality loss, less any cost savings and less the Excess.

How We will calculate the value of yield loss?

The value of yield loss is calculated by multiplying the percentage loss of Potential Yield by the Sum Insured.

See Appendix E on page 19 for an example of a partial yield loss claim.

How We will calculate the Quality loss?

Quality loss is calculated as the difference between the Quality of the bales from the hail affected area compared to the Quality of bales from an unaffected area with the same agronomic and varietal characteristics.

In calculating the Quality loss, We will use the classing results provided by the buyers of Your cotton and the discount tables shown in Appendix C (where Your cotton is visually classed) or Appendix D (where Your cotton is classed by HVJ).

See Appendix E on page 19-20 for an example of a Quality loss claim.

How We will calculate any cost savings (for partial losses)?

For partial losses, **cost savings** are calculated per hectare and consist of two components.

- Licence fee savings** will be deducted where any licence fee payable for the use of genetically modified Crop is waived (or credited, rebated etc) due to damage to the Crop as a result of an insured event.

Where the licence fee is based on the number of bales produced, the licence fee savings per hectare is calculated by multiplying the percentage loss of Potential Yield by the Yield and then multiplied by the licence fee per bale.

- Transport, handling and levy savings** will be deducted from all partial losses. The transport, handling and levy savings per hectare is calculated by multiplying the percentage loss of Potential Yield by the Yield and then multiplied by the transport, handling and levy savings per bale shown on Your Schedule.

Growing Crops – Total losses

At Our discretion, We may declare an area a total loss. Where this occurs the loss in the damaged area will be considered 100% when determining the percentage loss of Potential Yield, the area declared a total loss will be considered a separate field and cover for the Crop in this field will cease.

Where We declare an area a total loss We will not pay for any loss of Quality.

The amount of any claim will be calculated by multiplying the percentage loss of Potential Yield by the Sum Insured, less any cost savings and less the Excess.

How We will calculate any cost savings (for total losses)?

For total losses, cost savings are calculated per hectare and consist of five components:

- Licence fee savings** will be deducted where:
 - any licence fee payable for the use of genetically modified Crop is waived (or credited, rebated, etc) due to damage of the Crop as a result of an insured event; or
 - a Crop has been declared a total loss and any licence fee payable for the use of genetically modified Crop would have been waived (or credited, rebated, etc) other than the fact that You decided to continue to grow the Crop after the damaged area was declared a total loss.

➤ Basis of settlement (continued)

The licence fee savings will be the amount shown on Your Schedule.

Where the licence fee is based on the number of bales produced, the licence fee savings per hectare is calculated by multiplying the percentage loss of Potential Yield by the Insured Yield and then multiplied by the licence fee per bale.

Where the licence fee is an amount per hectare, We will deduct the licence fee amount per hectare waived (or credited, rebated, etc.).

- 2. Defoliation cost savings** is the amount shown on Your Schedule. This amount will be deducted where the insured event occurs before the first defoliation spray has been applied.
- 3. Post defoliation savings** is the amount shown on Your Schedule. This amount will be deducted from all claims on areas suffering a total loss.
- 4. In crop growing cost savings** is the amount calculated by multiplying the in crop growing cost savings shown on Your Schedule by the percentage calculated using the table in Appendix A on page 13.
- 5. Transport, handling and levy savings** will be deducted from all total losses. The transport, handling and levy savings per hectare is calculated by multiplying the percentage loss of Potential Yield by the Yield and then multiplied by the transport, handling and levy savings per bale shown on Your Schedule.

See Appendix F on page 21 for an example of a total loss claim.

Crop replant provision

If Your Crop suffers damage from an insured event and We determine the claim can be minimised by replanting the damaged Crop You will be required to replant that area to cotton.

We will only require You to replant in the replant window set out on Your Schedule.

If a Crop is replanted under this provision, any loss of Potential Yield and Quality relative to the original Crop will be considered part of Your claim under this policy.

If We request You to replant and You do not do so:

1. We will pay You \$500 per damaged 'green' hectare where Your Crop is irrigated; or,
2. We will pay You \$200 per damaged hectare where Your Crop is Raingrown;

plus the amount calculated by multiplying the in crop growing cost savings shown on Your Schedule by the percentage calculated using the table in Appendix B on page 14 of the policy wording.

Time of claim payment

We will not pay for any claim until:

1. the Loss Adjuster has been about to determine the amount of the claim;
2. after the normal time of harvest; and
3. all premium has been paid.

› Exclusions

Whether or not caused by an insured event, We will not pay for:

1. consequential loss of any kind; or
2. loss due to disease, weeds, insects or pests of any kind; or
3. claims for losses for which insurance is prohibited by law.

Whether or not caused by an insured event, We will not pay for loss or any penalties for:

1. staple strength;
2. 'stickiness or honeydew';
3. contamination from bark, grass or foreign matter;
4. uniformity or preparation;
5. seed coat fragment;
6. neps or short fibre index;
7. high micronaire (i.e. above 4.6); or
8. the rejection of cotton by a buyer (or merchant).

This policy does not cover any claim arising directly or indirectly from:

1. any consequence of war or warlike activities which includes invasion, act of foreign enemy, hostilities (whether war is declared or not), civil war, rebellion, revolution, insurrection, use of military or usurped power, looting, sacking or pillaging following any of these or the expropriation of property;
2. any consequence of ionizing radiation or radioactive contaminations from any nuclear fuel or waste which results from the burning or fission of nuclear fuel. The radioactive, toxic, explosive or other dangerous properties of nuclear machinery or any part of it. Nuclear weapons material, nuclear pollution or contamination.
The radioactive, toxic, explosive or other hazardous or contaminating properties of any radioactive matter;
3. insured events that occurred before the contract was entered into;
4. a deliberate act carried out by You or by any person acting with Your permission, except when it is to avoid or reduce damage that would otherwise happen;
5. lawful seizure, confiscation or requisition by an order of any Government, Public or Local Authority. We will pay for damage that occurs as a result of the order if it prevents or attempts to prevent a loss that would be covered under this policy;
6. any act of Terrorism, including any action taken in controlling, preventing, suppressing or in any way relating to any act of Terrorism and including any costs or expenses arising directly or indirectly from any act of Terrorism;
7. claims for losses for which insurance is prohibited by law; or
8. the actual or threatened malicious use of pathogenic or poisonous biological or chemical materials regardless of any other cause or event contributing concurrently or in any other sequence thereto.

Sanctions Limitation and Exclusion Clause

We will not pay any claim or be liable to pay any claim or provide any benefit hereunder to the extent that the provision of such cover, payment of such claim or provision of such benefit would expose Us to any sanction, prohibition or restriction under United Nations resolutions or the trade or economic sanctions, laws or regulations of the European Union, United Kingdom or United States of America.

› Claims conditions

In the event of a claim

As soon as You become aware of any loss that may result in a claim under this policy:

You must:

1. contact Us as soon as possible (within 48 hours), telling Us the time that the loss occurred and the details of the Crop(s) involved;
2. complete Our claim notification form and give it to Us promptly;
3. take all reasonable steps to reduce the loss and avoid any further loss or destruction;
4. try to get the details of any other person or property involved and details of any witness;
5. report to the police if You suspect arson or malicious damage. You must do this as soon as possible;
6. tell Us the identity of anyone who has an interest in the Crop;
7. tell Us about any other insurance which covers the Crop.

You must not do or say anything which may disadvantage Our ability to make a recovery against any other person.

In the event of a claim, Rural Affinity can be contacted on 02 9496 9300 or cropclaims@ruralaffinity.com.au.

Appointment of Loss Adjuster

Where We identify that Your claim needs to be assessed, We will appoint the Loss Adjuster to evaluate Your claim under this policy. You must:

1. give Us or the Loss Adjuster free access to Your Crops;
2. provide necessary documentation requested by Us or the Loss Adjuster, including a farm map for the insured Area at the time of assessment, a harvest declaration with supporting ginning summary sheets, or yield monitor data;
3. ensure that You or Your authorised representative are present during the assessment with the Loss Adjuster.

The Loss Adjuster may make recommendations with regards to Your claim. However, We reserve the right to decide whether the loss is covered under this policy and the amount of the claim settlement.

After Your claim is made

After We have paid a claim under this policy, We have the right to take over any legal right of recovery which You have. If We do this, it will be for Our benefit and at Our expense. You must not do anything that prevents Us from doing this and You must give Us any information or assistance We require.

If anyone compensates You for loss, damage or destruction to the Crop after We have paid a claim for the Crop, You must reimburse Us for that payment. You must do this as soon as the compensation is made.

If You do not follow these conditions, We may reduce the size of a claim or amend the premium to reflect the extent to which Our interests have been prejudiced.

› General conditions

Alterations to cover

Where changes have been made to Your insurance cover, any increase in cover will take effect 48 hours after 9.00am AEST on the day after We accept the change. Any decreases in cover will take effect immediately when We accept the change.

Adjustment of Sum Insured

If the average Harvested Yield of a Crop is less than 75% of the Insured Yield We will recalculate the Sum Insured using the Harvested Yields. In such instances You must notify Us and We will provide You with a declaration to complete.

If the Sum Insured is recalculated in accordance with this condition We will recalculate Your premium.

Changes to Your licence fee savings

If Your technology user agreement shows a different licence fee saving to what You nominated when taking out insurance and which is shown on Your Schedule, You must advise Us of the change. We will adjust Your premium accordingly.

If a claim has occurred, the claim will be calculated in accordance with the cover in place at the time of the loss.

Care and protection

Reasonable care must be taken to ensure the protection and preservation of the Crop(s) at all times. All Crop(s) must be harvested as soon as possible and without undue delay.

Cancelling the policy

By You

You may cancel the policy by writing to Us. You will still be required to pay the full premium if You cancel the policy.

By Us

We have a right to cancel this policy under certain circumstances. If We cancel Your policy, We will inform You in writing and refund all premium You have paid (or agreed to pay) Us for the time remaining on the policy.

Underinsurance

Unless specified on Your Schedule, if the total actual area of crop grown and/or sharefarmed by You is found to be greater than the total of the insured Area(s) and We are unable to clearly identify from Your Schedule which crops are insured and not insured, all claims will be reduced in accordance with the proportion the shortfall in the insured area represents of the actual area grown and/or sharefarmed by You.

Premium calculation and payment

The premium for Your policy is calculated by field by applying the premium rate to the Sum Insured. All field premiums are then added together to determine the total premium at which time government charges such as GST and Stamp Duty are added.

> Appendix A

In crop growing cost savings

Days after completion of planting that loss event occurred	In crop growing cost savings portion to be deducted	Days after completion of planting that loss event occurred	In crop growing cost savings portion to be deducted	Days after completion of planting that loss event occurred	In crop growing cost savings portion to be deducted
0-20	100.00%	60	74.00%	100	39.25%
21	99.35%	61	73.35%	101	38.25%
22	98.70%	62	72.70%	102	37.25%
23	98.05%	63	72.05%	103	36.25%
24	97.40%	64	71.40%	104	35.25%
25	96.75%	65	70.75%	105	34.25%
26	96.10%	66	70.10%	106	33.25%
27	95.45%	67	69.45%	107	32.25%
28	94.80%	68	68.80%	108	31.25%
29	94.15%	69	68.15%	109	30.25%
30	93.50%	70	67.50%	110	29.25%
31	92.85%	71	66.85%	111	28.25%
32	92.20%	72	66.20%	112	27.25%
33	91.55%	73	65.55%	113	26.25%
34	90.90%	74	64.90%	114	25.25%
35	90.25%	75	64.25%	115	24.25%
36	89.60%	76	63.25%	116	23.25%
37	88.95%	77	62.25%	117	22.25%
38	88.30%	78	61.25%	118	21.25%
39	87.65%	79	60.25%	119	20.25%
40	87.00%	80	59.25%	120	19.25%
41	86.35%	81	58.25%	121	18.25%
42	85.70%	82	57.25%	122	17.25%
43	85.05%	83	56.25%	123	16.25%
44	84.40%	84	55.25%	124	15.25%
45	83.75%	85	54.25%	125	14.25%
46	83.10%	86	53.25%	126	13.25%
47	82.45%	87	52.25%	127	12.25%
48	81.80%	88	51.25%	128	11.25%
49	81.15%	89	50.25%	129	10.25%
50	80.50%	90	49.25%	130	9.25%
51	79.85%	91	48.25%	131	8.25%
52	79.20%	92	47.25%	132	7.25%
53	78.55%	93	46.25%	133	6.25%
54	77.90%	94	45.25%	134	5.25%
55	77.25%	95	44.25%	135	4.25%
56	76.60%	96	43.25%	136	3.25%
57	75.95%	97	42.25%	137	2.25%
58	75.30%	98	41.25%	138	1.25%
59	74.65%	99	40.25%	139	0.25%
				140+	0.00%

› Appendix B

In crop growing costs incurred

Days after completion of planting that loss event occurred	In crop cost savings portion paid
0-20	0.00%
21	0.65%
22	1.30%
23	1.95%
24	2.60%
25	3.25%
26	3.90%
27	4.55%
28	5.20%
29	5.85%
30	6.50%
31	7.15%
32	7.80%
33	8.45%
34	9.10%
35	9.75%
36	10.40%
37	11.05%
38	11.70%
39	12.35%
40	13.00%
41	13.65%
42	14.30%
43	14.95%
44	15.60%
45	16.25%
46	16.90%
47	17.55%
48	18.20%
49	18.85%
50	19.50%
51	20.15%
52	20.80%
53	21.45%
54	22.10%
55	22.75%
56	23.40%
57	24.05%
58	24.70%
59	25.35%
60	26.00%

Appendix C

Micronaire

Code	Description	Discount per bale (AUDS)
G7	5.3 +	\$0.00
G6	5.0 – 5.2	\$0.00
G5	3.5 – 4.9	\$0.00
G4	3.3 - 3.4	\$51.06
G3	3.0 – 3.2	\$82.75
G2	2.7 – 2.9	\$102.11
G1	2.5 – 2.6	\$133.80
G0	2.4 and below	\$211.27

Colour, leaf and staple length (visual classing)

Grade	Colour	Code	Leaf Code	Staple Length				
				33	34	35	36	37+
				1-1/32"	1- 1/16"	1- 3/32"	1-1/8"	1- 5/32"
White	Good Middling	11	1 & 2	\$84.50	\$56.30	\$28.20	\$0.00	\$0.00
	Good Middling	11	3	\$84.50	\$56.30	\$28.20	\$0.00	\$0.00
	Good Middling	11	4	\$84.50	\$70.40	\$42.30	\$21.10	\$21.10
	Good Middling	11	5	\$119.70	\$84.50	\$63.40	\$49.30	\$49.30
	Good Middling	11	6 & 7	\$140.80	\$112.70	\$84.50	\$84.50	\$84.50
	Strict Middling	21	1 & 2	\$84.50	\$56.30	\$28.20	\$0.00	\$0.00
	Strict Middling	21	3	\$84.50	\$56.30	\$28.20	\$0.00	\$0.00
	Strict Middling	21	4	\$84.50	\$7.00	\$42.30	\$21.10	\$21.10
	Strict Middling	21	5	\$119.70	\$91.50	\$63.40	\$49.30	\$49.30
	Strict Middling	21	6 & 7	\$140.80	\$112.70	\$91.50	\$84.50	\$84.50
	Middling	31	1, 2 & 3	\$91.50	\$70.40	\$35.20	\$0.00	\$0.00
	Middling	31	4	\$105.60	\$77.50	\$49.30	\$28.20	\$28.20
	Middling	31	5	\$126.80	\$91.50	\$77.50	\$63.40	\$63.40
	Middling	31	6 & 7	\$147.90	\$119.70	\$98.60	\$84.50	\$84.50
	Strict Low Middling	41	1, 2 & 3	\$126.80	\$105.60	\$91.50	\$56.30	\$56.30
	Strict Low Middling	41	4	\$133.80	\$119.70	\$105.60	\$70.40	\$70.40
	Strict Low Middling	41	5	\$140.80	\$133.80	\$119.70	\$98.60	\$98.60
	Strict Low Middling	41	6 & 7	\$147.90	\$147.90	\$140.80	\$133.80	\$133.80
	Low Middling	51	1, 2 & 3	\$140.80	\$126.80	\$105.60	\$98.60	\$98.60
	Low Middling	51	4	\$154.90	\$133.80	\$112.70	\$112.70	\$112.70
	Low Middling	51	5	\$162.00	\$140.80	\$119.70	\$112.70	\$112.70
	Low Middling	51	6 & 7	\$181.00	\$162.00	\$147.90	\$140.80	\$140.80
	Strict Good Ordinary	61	1, 2, 3 & 4	\$197.20	\$176.10	\$147.90	\$147.90	\$147.90
	Strict Good Ordinary	61	5	\$211.30	\$190.10	\$162.00	\$162.00	\$162.00
	Strict Good Ordinary	61	6 & 7	\$218.30	\$197.20	\$183.10	\$176.10	\$176.10
	Good Ordinary	71	1, 2, 3 & 4	\$204.20	\$183.10	\$147.90	\$147.90	\$147.90
	Good Ordinary	71	5	\$211.30	\$190.10	\$162.00	\$162.00	\$162.00
	Good Ordinary	71	6 & 7	\$218.30	\$197.20	\$176.10	\$176.10	\$176.10

(continued on following page)

› Appendix C (continued)

Colour, leaf and staple length (visual classing)

Grade		Colour	Code	Leaf Code	Staple Length				
					33	34	35	36	37+
					1- 1/32"	1- 1/16"	1- 3/32"	1- 1/8"	1- 5/32"
Light Spotted	Good Middling	12	1 & 2	\$91.50	\$56.30	\$35.20	\$28.20	\$28.20	
	Good Middling	12	3	\$98.60	\$70.40	\$45.80	\$38.70	\$38.70	
	Good Middling	12	4	\$119.70	\$91.50	\$7.00	\$70.40	\$63.40	
	Good Middling	12	5	\$133.80	\$105.60	\$77.50	\$70.40	\$77.50	
	Good Middling	12	6 & 7	\$176.10	\$147.90	\$119.70	\$119.70	\$119.70	
	Strict Middling	22	1 & 2	\$91.50	\$56.30	\$35.20	\$28.20	\$28.20	
	Strict Middling	22	3	\$98.60	\$70.40	\$42.30	\$35.20	\$35.20	
	Strict Middling	22	4	\$119.70	\$91.50	\$70.40	\$63.40	\$63.40	
	Strict Middling	22	5	\$133.80	\$105.60	\$77.50	\$77.50	\$77.50	
	Strict Middling	22	6 & 7	\$176.10	\$147.90	\$119.70	\$119.70	\$119.70	
	Middling	32	1 & 2	\$112.70	\$98.60	\$84.50	\$70.40	\$70.40	
	Middling	32	3	\$119.70	\$98.60	\$84.50	\$70.40	\$70.40	
	Middling	32	4	\$133.80	\$105.60	\$91.50	\$84.50	\$84.50	
	Middling	32	5	\$147.90	\$112.70	\$98.60	\$98.60	\$98.60	
	Middling	32	6 & 7	\$183.10	\$169.00	\$133.80	\$126.80	\$126.80	
	Strict Low Middling	42	1, 2 & 3	\$140.80	\$119.70	\$105.60	\$105.60	\$105.60	
	Strict Low Middling	42	4	\$147.90	\$126.80	\$119.70	\$112.70	\$112.70	
	Strict Low Middling	42	5	\$183.10	\$169.00	\$140.80	\$140.80	\$140.80	
	Strict Low Middling	42	6 & 7	\$225.40	\$211.30	\$162.00	\$169.00	\$169.00	
	Low Middling	52	1, 2 & 3	\$211.30	\$190.10	\$169.00	\$169.00	\$169.00	
	Low Middling	52	4	\$218.30	\$190.10	\$176.10	\$176.10	\$176.10	
	Low Middling	52	5	\$225.40	\$204.20	\$197.20	\$197.20	\$197.20	
	Low Middling	52	6 & 7	\$239.40	\$225.40	\$211.30	\$211.30	\$211.30	
	Strict Good Ordinary	62	1, 2, 3, 4 & 5	\$218.30	\$197.20	\$197.20	\$197.20	\$267.60	
Strict Good Ordinary	62	6 & 7	\$239.40	\$218.30	\$211.30	\$211.30	\$211.30		
Spotted	Strict Middling	23	1 & 2	\$126.80	\$98.60	\$84.50	\$84.50	\$84.50	
	Strict Middling	23	3	\$147.90	\$119.70	\$98.60	\$98.60	\$98.60	
	Strict Middling	23	4	\$176.10	\$147.90	\$119.70	\$112.70	\$112.70	
	Strict Middling	23	5	\$211.30	\$183.10	\$154.90	\$147.90	\$147.90	
	Strict Middling	23	6 & 7	\$211.30	\$183.10	\$162.00	\$162.00	\$162.00	
	Middling	33	1 & 2	\$140.80	\$112.70	\$98.60	\$91.50	\$91.50	
	Middling	33	3	\$154.90	\$133.80	\$112.70	\$112.70	\$112.70	
	Middling	33	4	\$183.10	\$162.00	\$140.80	\$140.80	\$140.80	
	Middling	33	5	\$211.30	\$190.10	\$169.00	\$169.00	\$169.00	
	Middling	33	6 & 7	\$211.30	\$190.10	\$169.00	\$169.00	\$169.00	
	Strict Low Middling	43	1, 2 & 3	\$190.10	\$169.00	\$140.80	\$140.80	\$140.80	
	Strict Low Middling	43	4	\$204.20	\$176.10	\$154.90	\$154.90	\$154.90	
	Strict Low Middling	43	5	\$225.40	\$197.20	\$176.10	\$169.00	\$169.00	
	Strict Low Middling	43	6 & 7	\$232.40	\$211.30	\$211.30	\$211.30	\$211.30	
	Low Middling	53	1, 2, 3 & 4	\$218.30	\$197.20	\$176.10	\$176.10	\$176.10	
	Low Middling	53	5	\$225.40	\$204.20	\$176.10	\$176.10	\$176.10	
	Low Middling	53	6 & 7	\$232.40	\$218.30	\$211.30	\$211.30	\$211.30	
	Below Grade		85		\$246.50	\$246.50	\$246.50	\$246.50	\$246.50

Appendix D

Colour, leaf and staple length (HVI classing)

Grade	Colour	Code	Leaf Code	Staple Length				
				33	34	35	36	37+
				1-1/32"	1- 1/16"	1- 3/32"	1-1/8"	1- 5/32"
White	Good Middling	11-1/2/3/4	1 & 2	\$84.50	\$56.30	\$35.20	\$0.00	\$0.00
	Good Middling	11-1/2/3/4	3	\$84.50	\$56.30	\$35.20	\$0.00	\$0.00
	Good Middling	11-1/2/3/4	4	\$84.50	\$70.40	\$42.30	\$17.60	\$16.50
	Good Middling	11-1/2/3/4	5	\$112.70	\$84.50	\$56.30	\$42.30	\$42.30
	Good Middling	11-1/2/3/4	6 & 7	\$126.80	\$98.60	\$70.40	\$70.40	\$70.40
	Strict Middling	21-1/2/3/4	1 & 2	\$84.50	\$56.30	\$35.20	\$0.00	\$0.00
	Strict Middling	21-1	3	\$84.50	\$56.30	\$35.20	\$0.00	\$0.00
	Strict Middling	21-2/3/4	3	\$84.50	\$56.30	\$35.20	\$0.00	\$0.00
	Strict Middling	21-1/2/3/4	4	\$84.50	\$70.40	\$42.30	\$17.60	\$16.50
	Strict Middling	21-1/2/3/4	5	\$112.70	\$84.50	\$56.30	\$42.30	\$42.30
	Strict Middling	21-1/2/3/4	6 & 7	\$126.80	\$98.60	\$70.40	\$70.40	\$70.40
	Middling	31-1	1 & 2	\$84.50	\$56.30	\$35.20	\$0.00	\$0.00
	Middling	31-1	3	\$84.50	\$56.30	\$35.20	\$0.00	\$0.00
	Middling	31-2/3/4	1, 2 & 3	\$84.50	\$56.30	\$42.30	\$0.00	\$0.00
	Middling	31-1/2/3/4	4	\$98.60	\$70.40	\$56.30	\$35.20	\$35.20
	Middling	31-1/2/3/4	5	\$118.00	\$89.80	\$61.60	\$59.90	\$59.90
	Middling	31-1/2/3/4	6 & 7	\$144.40	\$116.20	\$88.00	\$88.00	\$88.00
	Strict Low Middling	41-1	1, 2 & 3	\$98.60	\$70.40	\$56.30	\$19.40	\$19.40
	Strict Low Middling	41-2/3/4	1, 2 & 3	\$133.80	\$112.70	\$98.60	\$56.30	\$56.30
	Strict Low Middling	41-1	4	\$133.80	\$112.70	\$98.60	\$56.30	\$56.30
	Strict Low Middling	41-2/3/4	4	\$133.80	\$112.70	\$98.60	\$77.50	\$77.50
	Strict Low Middling	41-1/2/3/4	5	\$133.80	\$119.70	\$105.60	\$98.60	\$98.60
	Strict Low Middling	41-1/2/3/4	6 & 7	\$154.90	\$135.60	\$126.80	\$119.70	\$119.70
	Low Middling	51-1	1, 2, 3 & 4	\$154.90	\$126.80	\$112.70	\$84.50	\$84.50
	Low Middling	51-2/3/4	1, 2, 3 & 4	\$154.90	\$126.80	\$112.70	\$105.60	\$105.60
	Low Middling	51-1	5	\$162.00	\$133.80	\$112.70	\$105.60	\$105.60
	Low Middling	51-2/3/4	5	\$162.00	\$133.80	\$112.70	\$112.70	\$112.70
	Low Middling	51-1/2/3/4	6 & 7	\$169.00	\$140.80	\$126.80	\$126.80	\$126.80
	Strict Good Ordinary	61-1/2/3/4	1, 2, 3 & 4	\$190.10	\$162.00	\$133.80	\$133.80	\$133.80
	Strict Good Ordinary	61-1/2/3/4	5, 6 & 7	\$204.20	\$176.10	\$147.90	\$147.90	\$147.90
Good Ordinary	71-1/2/3/4	1, 2, 3 & 4	\$204.20	\$176.10	\$147.90	\$147.90	\$147.90	

(continued on following page)

Appendix D (continued)

Colour, leaf and staple length (HVI classing)

Grade	Colour	Code	Leaf Code	Staple Length				
				33	34	35	36	37+
				1-1/32"	1- 1/16"	1- 3/32"	1-1/8"	1- 5/32"
Light Spotted	Good Middling	12-1/2/3/4	1 & 2	\$84.50	\$56.30	\$42.30	\$28.20	\$28.20
	Good Middling	12-1/2/3/4	3	\$98.60	\$70.40	\$59.90	\$49.30	\$49.30
	Good Middling	12-1/2/3/4	4	\$126.80	\$98.60	\$70.40	\$70.40	\$70.40
	Good Middling	12-1/2/3/4	5	\$126.80	\$98.60	\$70.40	\$70.40	\$70.40
	Good Middling	12-1/2/3/4	6 & 7	\$176.10	\$147.90	\$119.70	\$119.70	\$119.70
	Strict Middling	22-1/2/3/4	1 & 2	\$84.50	\$56.30	\$42.30	\$28.20	\$28.20
	Strict Middling	22-1/2/3/4	3	\$98.60	\$70.40	\$59.90	\$49.30	\$49.30
	Strict Middling	22-1/2/3/4	4	\$126.80	\$98.60	\$70.40	\$70.40	\$70.40
	Strict Middling	22-1/2/3/4	5	\$126.80	\$98.60	\$70.40	\$70.40	\$70.40
	Strict Middling	22-1/2/3/4	6 & 7	\$176.10	\$147.90	\$119.70	\$119.70	\$119.70
	Middling	32-1/2/3/4	1 & 2	\$105.60	\$91.50	\$84.50	\$70.40	\$70.40
	Middling	32-1/2/3/4	3	\$112.70	\$98.60	\$84.50	\$77.50	\$77.50
	Middling	32-1/2/3/4	4	\$133.80	\$105.60	\$91.50	\$84.50	\$84.50
	Middling	32-1/2/3/4	5	\$133.80	\$105.60	\$91.50	\$84.50	\$84.50
	Middling	32-1/2/3/4	6 & 7	\$186.60	\$158.50	\$119.70	\$119.70	\$119.70
	Strict Low Middling	42-1/2/3/4	1, 2 & 3	\$140.80	\$126.80	\$112.70	\$112.70	\$112.70
	Strict Low Middling	42-1/2/3/4	4	\$140.80	\$126.80	\$112.70	\$112.70	\$112.70
	Strict Low Middling	42-1/2/3/4	5	\$186.60	\$158.50	\$140.80	\$140.80	\$140.80
	Strict Low Middling	42-1/2/3/4	6 & 7	\$253.50	\$253.50	\$176.10	\$176.10	\$176.10
	Low Middling	52-1/2/3/4	1, 2 & 3	\$211.30	\$190.10	\$176.10	\$176.10	\$176.10
Low Middling	52-1/2/3/4	4	\$211.30	\$190.10	\$176.10	\$176.10	\$176.10	
Low Middling	52-1/2/3/4	5	\$211.30	\$190.10	\$176.10	\$176.10	\$176.10	
Low Middling	52-1/2/3/4	6 & 7	\$253.50	\$253.50	\$211.30	\$211.30	\$211.30	
Strict Good Ordinary	62-1/2/3/4	1, 2, 3, 4 & 5	\$211.30	\$190.10	\$176.10	\$176.10	\$176.10	
Strict Good Ordinary	62-1/2/3/4	6 & 7	\$253.50	\$253.50	\$211.30	\$211.30	\$211.30	
Spotted	Strict Middling	23-1/2/3/4	1 & 2	\$119.70	\$98.60	\$84.50	\$84.50	\$84.50
	Strict Middling	23-1/2/3/4	3	\$144.40	\$116.20	\$98.60	\$98.60	\$98.60
	Strict Middling	23-1/2/3/4	4	\$193.70	\$165.50	\$137.30	\$137.30	\$137.30
	Strict Middling	23-1/2/3/4	5	\$235.90	\$207.70	\$165.50	\$165.50	\$165.50
	Strict Middling	23-1/2/3/4	6 & 7	\$235.90	\$207.70	\$165.50	\$165.50	\$165.50
	Middling	33-1/2/3/4	1 & 2	\$144.40	\$116.20	\$88.00	\$88.00	\$88.00
	Middling	33-1/2/3/4	3	\$144.40	\$116.20	\$88.00	\$88.00	\$88.00
	Middling	33-1/2/3/4	4	\$193.70	\$165.50	\$137.30	\$137.30	\$137.30
	Middling	33-1/2/3/4	5	\$235.90	\$207.70	\$165.50	\$165.50	\$165.50
	Middling	33-1/2/3/4	6 & 7	\$235.90	\$207.70	\$165.50	\$165.50	\$165.50
	Strict Low Middling	43-1/2/3/4	1, 2 & 3	\$193.70	\$165.50	\$137.30	\$137.30	\$137.30
	Strict Low Middling	43-1/2/3/4	4	\$193.70	\$165.50	\$137.30	\$137.30	\$137.30
	Strict Low Middling	43-1/2/3/4	5	\$235.90	\$207.70	\$165.50	\$165.50	\$165.50
	Strict Low Middling	43-1/2/3/4	6 & 7	\$253.50	\$253.50	\$253.50	\$253.50	\$253.50
	Low Middling	53-1/2/3/4	1, 2, 3 & 4	\$235.90	\$207.70	\$176.10	\$176.10	\$176.10
	Low Middling	53-1/2/3/4	5	\$235.90	\$207.70	\$176.10	\$176.10	\$176.10
Low Middling	53-1/2/3/4	6 & 7	\$253.50	\$253.50	\$253.50	\$253.50	\$253.50	
Below Grade		85		\$253.50	\$253.50	\$253.50	\$253.50	\$253.50

Appendix E

Growing Crops – Partial losses

Partial losses are calculated in net three steps:

Step 1 – Calculate the value of yield loss

Step 2 – Calculate the Quality loss (one calculation for colour, leaf and staple length and another for micronaire)

Step 3 – Calculate the total claim payable

Examples of these calculations for a partial loss claim are shown below.

Step 1 – Calculate the value of yield loss

Assumptions

Area	50 hectares
Yield	8 bales/ha
Insured Value	\$500 per bale
Percentage loss of Potential Yield	20%
Licence fee savings	Monsanto - End Point Royalty (\$52.50 per bale)
Transport, handling & levy savings	\$25 per bale
Excess	10% of Sum Insured

Calculation

Sum insured	\$200,000.00	(50ha x 8 bales/ha x \$500 per bale)
Loss	\$40,000.00	(20% x \$200,000.00)
less Licence fee savings	\$4,200.00	(50ha x \$84 (20% x 8 bales/ha x \$52.50 per bale))
less Transport, handling and levy savings	\$2,000.00	(20% x 50 ha x 8 bales/ha x \$25 per bale)
Value of yield loss	\$33,800.00	(\$40,000.00 - \$4,200.00 - \$2,000.00)

Step 2 – Calculate the Quality loss

Assumptions

Field A sustained hail damage during December.

The crop was delayed in its development and sustained a loss in Quality due to a late pick.

Field B was used as a benchmark crop in determining the colour, leaf, staple length and micronaire grades the Crop would have achieved. This field did not sustain hail damage. Crop was visually classed.

Calculation

Colour, leaf and staple length

Field A (hail damaged field)

Colour	Staple length	Bales	Discount per bale (AUD\$)	Total Discounts (AUD\$)
31-1	36	100	\$0.00	\$0.00
31-2	36	50	\$0.00	\$0.00
22-2	35	50	\$35.20	\$1,760.00
23-3	35	100	\$98.60	\$9,860.00
43-3	35	50	\$140.80	\$7,040.00
Total		350	\$53.31	\$18,660.00

Field B (benchmark field)

Colour	Staple length	Bales	Discount per bale (AUD\$)	Total Discounts (AUD\$)
31-1	36	350	\$0.00	\$0.00
31-2	36	125	\$0.00	\$0.00
22-2	35	25	\$35.20	\$880.00
23-3	35	0	\$98.60	\$0.00
43-3	35	0	\$140.80	\$0.00
Total		500	\$1.76	\$880.00

The claimable loss for colour, leaf and staple length is \$51.55 per bale (\$53.31 - \$1.76) for each of the bales produced from the damaged field. The claimable loss of the field is \$18,042.50 (350 bales x \$51.55 per bale).

› Appendix E (continued)

Micronaire

Field A (hail damaged field)

Code	Description	Bales	Discount per bale (AUD\$)	Total Discounts (AUD\$)
G2	2.7 – 2.9	100	\$102.11	\$10,211.00
G4	3.3 – 3.4	150	\$51.06	\$7,659.00
G5	3.5 – 4.9	100	\$0.00	\$0.00
Total		350	\$51.06	\$17,870.00

Field B (benchmark field)

Code	Description	Bales	Discount per bale (AUD\$)	Total Discounts (AUD\$)
G2	2.7-2.9	0	\$102.11	\$0.00
G4	3.3-3.4	50	\$51.06	\$2,553.00
G5	3.5-4.9	450	\$0.00	\$0.00
Total		500	\$5.11	\$2,553.00

The claimable loss for micronaire is \$45.95 per bale (\$51.06 - \$5.11) for each of the bales produced from the damaged field. The claimable loss of the field is \$16,082.50 (350 bales x \$45.95 per bale).

The total Quality loss is \$34,125.00 (\$18,042.50 + \$16,082.50).

Step 3 – Calculate the total claim payment

Step 1 - Value of yield loss	\$33,800.00	As calculated above
Plus Step 2 – Quality loss	\$34,125.00	As calculated above
Less Excess	\$20,000.00	(10% x \$200,000)
Total claim payment	\$47,925.00	(\$33,800.00 + \$34,125.00 - \$20,000.00)

> Appendix F

Growing Crops – Total losses

Total loss claim example

Assumptions

Area	50 hectares
Yield	10 bales per hectare
Insured Value	\$500 per bale
Percentage loss of Potential Yield	100%
Licence fee savings	\$420 per hectare
Defoliation cost savings	\$100 per hectare
Post defoliation savings	\$350 per hectare
In crop growing cost savings	\$900 per hectare
Transport, handling & levy savings	\$25 per bale
Excess	10% of Sum Insured

Planting of the field was completed on 1 October.

The date of loss occurred 98 days after the planting date (7 January).

Referring to the table in Appendix A on page 13, the percentage of 'in crop growing cost savings' to be deducted from the claim is 41.25%.

Calculation

Sum Insured	\$250,000.00	(50ha x 10 bales/ha x \$500 per bale)
Loss	\$250,000.00	(100% x \$250,000.00)
less Licence fee savings	\$21,000.00	Loss occurred before 16 April. As such a licence fee refund of 100% applies. (\$420 x 50 ha)
less Defoliation cost savings	\$5,000.00	Loss occurred prior to defoliation commencing. As such defoliation cost savings are deducted from the claim. (\$100 x 50 ha)
less Post defoliation savings	\$17,500.00	Post defoliation savings are deducted from all total loss claims. (\$350 x 50 ha)
less In crop growing cost savings	\$18,562.50	(41.25% of \$45,000 – total in crop growing cost savings are \$45,000 (\$900 x 50 ha))
less Transport, handling and levy saving	\$12,500.00	(100% x 50 ha x 10 bales/ha x \$25 per bale)
less Excess	\$25,000.00	(10% of \$250,000.00)
Total claim payment	\$150,437.50	(\$250,000.00 - \$21,000.00 - \$5,000.00 - \$17,500.00 - \$18,562.50 - \$12,500.00 - \$25,000.00)

› Definitions

Acceptance Date

Means the Acceptance Date listed on Your Schedule.

Area

Means the hectares of Crop in each field nominated by You and shown on Your Schedule. In the event of a claim:

1. the area of an affected Crop used to calculate the Sum Insured will be the lesser of the area shown on Your Schedule or the actual area of the unharvested Crop grown in each field;
2. where the area of a field is greater than 100 hectares, the field will be split into equal units of no less than 50 hectares with the split along the planting rows and segmented by the Loss Adjuster at the time of the loss.

Crop(s)

Means the Crop(s) listed by field as described on Your Schedule.

Excess

Means the amount that You must bear in the event of a loss. It is calculated by multiplying the percentage shown on Your Schedule by the Sum Insured of the Crop per damaged field.

Expiry Date

Means 9.00am on the Expiry Date listed on Your Schedule.

Harvested Yield

Means the average yield in bales per hectare (where 1 bale = 227kg cotton lint) harvested from the Crop(s).

Insured Value

Means the value per bale (where 1 bale = 227kg cotton lint) nominated by You and agreed by Us, as shown on Your Schedule.

Insured Yield

Means the average yield in bales per hectare (where 1 bale = 227kg cotton lint) nominated by You and agreed by Us, as shown on Your Schedule.

Loss Adjuster

Means the person appointed by Us to assess Your loss.

Potential Yield

Means the average yield in bales per hectare (where 1 bale = 227kg cotton lint) of Crop that would have been harvested if the insured event had not occurred.

The Potential Yield will take into account all relevant factors affecting the growth of the Crop including factors which take place subsequent to the insured event and will be determined by the Loss Adjuster.

Quality

Means the discounts for micronaire, colour, leaf and staple length as shown in Appendix C or Appendix D.

Raingrown

Means Crop(s) relying entirely on rainfall for moisture, no irrigation water applied.

Schedule

Means the document that contains details of the policy which are specific to You. If the policy is changed, We will give You an updated Schedule.

Sum Insured

Means the amount calculated as follows:
Sum Insured = Yield x Insured Value x Area.

› Definitions (continued)

Terrorism

Means an act, including but not limited to the use of force, violence or the threat thereof, of any person or group(s) of people, whether acting alone or on behalf of or in connection with any organisation(s) or government(s), which from its nature or context is done for, or in connection with political, religious, ideological, ethnic or similar purposes including the intention to influence any government and/or to put the public, or any section of the public in fear.

We/Us/Our

Means Rural Affinity acting under a binding authority given to it by the Insurer.

Yield

Means the Insured Yield expressed as bales per hectare (where 1 bale = 227kg cotton lint) but subject to the following:

1. if You have a claim and the Potential Yield of Your Crop is found to be less than 75% of the Insured Yield, the Yield will be the Potential Yield; or
2. if You have not had a claim and the Harvested Yield of Your Crop is less than 75% of the Insured Yield, the Yield will be the Harvested Yield.

You/Your

Means the person or organisation named in Your Schedule as the insured.



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